Jeriel De Leon

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Portfolio • LinkedIn • GitHub

Education

Northeastern University — D'Amore-McKim School of Business **Boston, MA**
B.S. in Business Administration, Concentration in Finance; Minor in Data Science *Expected May 2028*

- Incoming Fall 2026 transfer; pursuing an investment banking analyst placement via Northeastern's full-time co-op program.
- Planned coursework in corporate valuation, financial modeling, econometrics, and quantitative analysis.

Broward College **Fort Lauderdale, FL**
Associate of Arts, Business *Expected Aug 2026*

- GPA: 3.44 / 4.00. Named to the President's List (Fall 2025, Summer 2026) while working 40+ hours per week.
- Relevant Coursework: Macroeconomics, Microeconomics, Business Calculus, Managerial Accounting, Personal Finance.

Finance Projects

Aurum — Equity Valuation Terminal **2026**
Creator & Lead Developer · Next.js, TypeScript, FastAPI, Python *Live Demo »*

- Engineered a five-year discounted cash flow (DCF) model with adjustable WACC and terminal growth, deriving intrinsic value per share.
- Constructed a leveraged buyout (LBO) model with a full debt schedule and cash sweep, computing IRR and MoIC against a 20% sponsor hurdle.
- Analyzed EV/EBITDA and EV/Revenue trading comparables to benchmark target valuation against a custom peer set.
- Automated a formula-linked Excel export and one-page PDF valuation tearsheet generated from live model outputs.

Portfolio Risk & Analytics Platform **2026**
Creator & Lead Developer · Python, pandas, FastAPI, Streamlit *Live Demo »*

- Built a quantitative risk engine computing portfolio beta versus the S&P 500 and parametric 95% Value-at-Risk (VaR).
- Evaluated Sharpe ratio, maximum drawdown, and Herfindahl (HHI) concentration across a year of live daily returns.
- Modeled Monte Carlo simulations replaying the 1987, 2008, and COVID-19 crises to stress-test portfolio drawdown.
- Deployed two production applications on a fault-tolerant live market-data pipeline with a documented REST API.

Professional Experience

Chili's Grill & Bar **Coral Springs, FL**
Server *Sep 2025 – Present*

- Ranked #1 in store-wide sales during a company-wide competition, generating the highest add-on upsell revenue.
- Managed 50+ guest accounts per shift in a high-volume, time-sensitive environment while sustaining a 20–25% tip rate.

Allstep Sales & Marketing, Inc. **Sunrise, FL**
Sales & Marketing Intern *Feb 2026 – Jun 2026*

- Audited pricing data and product catalogs for 3–5 Latin American wholesale accounts in client-facing systems.
- Coordinated cross-border order fulfillment and drafted client communications supporting account operations.

Leadership & Activities

Crisis Text Line — Volunteer Crisis Counselor **Oct 2025 – Present**

- Facilitated 40+ real-time crisis conversations, applying evidence-based de-escalation under high-pressure conditions.

National Society of Leadership & Success — Inducted Member **Feb 2026 – Present**

- Selected for the nation's largest accredited leadership honor society; completed goal-setting and networking certification.

Future Business Leaders of America — Member, Broward College **Aug 2025 – Aug 2026**

- Applied corporate finance and marketing frameworks to case-based business challenges in collaborative teams.

Skills, Certifications & Interests

Financial Modeling & Valuation: DCF, LBO, Comparable Company Analysis, IRR/MoIC, EV/EBITDA, WACC, Terminal Value, VaR

Technical: Microsoft Excel (financial modeling), Python (pandas, NumPy, FastAPI), TypeScript/React

Certifications: Google Digital Marketing & E-Commerce, Meta Social Media Marketing, HubSpot Marketing (2025)

Languages & Interests: English & Spanish (fluent), French (intermediate); first-generation student; 2× State Marching Band Champion